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Pharmaceutical industry



PHARMACEUTICAL INDUSTRY

In 2013, the capacity of the pharmaceutical market has exceeded 1 billion USA Dollars

The capacity of the pharmaceutical market in Belarus in 2013 amounted to 1,069 million USA Dollars (+ 31% compared with 2012). Most of the medicinal products (MP), presented on the Belarusian market (70%) relates to foreign-made MP.

Export of medicinal products amounted to 163 million USA Dollars

In 2013, exports increased by 11% to 163 million USA Dollars. Over the period 2009-2013, exports in value terms increased by 1.9 times, and the average annual growth rate over the same period was 17%.

National pharmaceutical enterprises produced MP to the amount of 480 million USA Dollars, or 420 million packages

In 2013 there were produced more than 420 million packages (+ 7.4% compared to the previous year) which amounted to about 480 million USA Dollars (+50% % compared to the previous year). Average annual growth in value terms over the past 5 years was 30% (in this case in some years, the increase was more than 50%). Average annual growth rate for the period from 2009 to 2013 in real terms was 4.4%.

Belarus has one of the highest rates of MP consumption per capita in the CIS

The use of MP use in Belarus in 2013 amounted to 113 USA Dollars per capita (+ 31.5% compared with 2012). The level of MP consumption in Belarus is second only after the Russian Federation and the superior to the record in other countries (Kazakhstan, Azerbaijan and some other countries, the consumption of which is at the level of 50-60 USA Dollars)

The share of the top 5 of Belarusian producers on the domestic market is 21% (in value terms).

The largest Belarusian pharmaceutical companies - RUE "Belmedpreparaty", PJSC "Borisov Medical Products Plant" ("BZMP"), JV LLC "Farmland", JLLC "Lekfarm" UE Minskinterkaps. Their total market share amounts to 21.3% (or 227.7 million USD). In 2013, the sales volume attributable to TOP-5 national producers, increased by 44.4%.

In Belarus were begun the works on the implementation of a large regional investment project - BELBIOGRAD

In 2013 were conducted all the preparatory activities for the start of a brand new high-level project in Belarus. Belbiograd involves placing about 100 companies specializing in biotechnology, pharmaceuticals, and other related fields. Initially, the project is expected to attract 8.5 billion USD and the creation of 37 thousand workplaces. Among stakeholders of the project are considered companies from Russia, CIS countries, as well as companies abroad.

UNITER Investment Company – financial and investment adviser in Belarus with 14+ years of experience with national and international investors in 40+ industries and markets within the country.

The company's activity is focused on investment banking; support of foreign investors and attraction of financing for national companies; conducting marketing and analytical research; project and asset management.

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