



UNITER



Telecommunication sector



TELECOMMUNICATION SECTOR

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| <i>Mobile penetration rate - 121%</i> | The mobile penetration rate in Belarus stands at 121%, while the number of subscribers is 11,4 million. Cellular mobile telecommunication covers 98,4% of the country, where 99,9% of population live. |
| <i>3 acting mobile operators</i> | There are three mobile operators in Belarus: Velcom, MTS and life:). Together, the two largest operators Velcom and MTS control up to 88% of the market. The controlling interest of MTS belongs to the state, the other two companies are private. |
| <i>4.4 mln subscribers of fixed telephone network</i> | The number of subscribers to fixed telephone network has remained largely unchanged over the past decade and comes to about 4.4 million. The level of penetration is at 46%. The only provider of the fixed service facilities is Republican unitary enterprise "Beltelecom", a state-owned monopoly that controls around 99% of the market. |
| <i>1,8 mln subscribers of cable television, 1,5 mln subscribers of IPTV</i> | The number of subscribers of cable and terrestrial-cable television is about 1,8 million. Almost 50% of the subscribers resides in Minsk and Minsk region. 80% of the market in the region is controlled by "MTIS" company. At the beginning of 2016 the number of subscribers of IPTV interactive television amounted to more than 1,5 million. |
| <i>level of Internet penetration – 108,4%, 10,3 mln users</i> | The number of Internet subscribers per thousand people in Belarus has been growing steadily. This indicator increased in 3,7 times, from 293 subscribers (individuals and entities) in 2007 to 1084 subscribers in 2015. |
| <i>2,9 mln subscribers of fixed broadband access</i> | At the beginning of 2016 the total number of subscribers and users who have Internet access with the use of fixed broadband access technologies amounted to 2.9 million. |
| <i>803,1 Gb/s external web gateway of Belarus</i> | At the beginning of 2016 the carrying capacity of external Internet access channels was 803,1 Gb/s (2,7% increase in comparison with 2015). |
| <i>Information and communication technologies Development Index – Belarus ranked in the 36th place</i> | According to the "Measuring the Information Society, 2013" Report, released by the International Telecommunication Union, Belarus ranked in the 36 th place in the global Information and communication technologies Development Index, leaving behind all CIS countries (including Russia), Brazil, India and China. |

UNITER Investment Company – financial and investment adviser in Belarus with 14+ years of experience with national and international investors in 40+ industries and markets within the country.

The company's activity is focused on investment banking; support of foreign investors and attraction of financing for national companies; conducting marketing and analytical research; project and asset management.

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